

Creating the Whole Person Picture with the Help of Mobile Advertising IDs

At FullContact, we believe that people are more than ones and zeroes, more than what they click or don't click. They're more than just fragmented identifiers.

Our whole-person Identity Graph provides both personal and professional attributes of an individual, as well as online and offline identifiers. These can include names, physical addresses, phone numbers, social IDs, email addresses, and Mobile Advertising IDs (MAIDs).

What is a MAID?

A MAID is a unique, anonymous alphanumeric identifier that iOS or Android assigns to each mobile device.

MAID Type	Description	Example ID
IDFA	iOS Identifier for Advertising	BCDE4299-01DT-98TC -D3F4-P7263876209
AAID	Google Advertising ID for Android	28757bwa-bd67-6d1c74bb-ae- 4d19ab5d34

MAIDs were built for the marketing and advertising community, and are tied to an individual mobile device, which makes them precise in identifying specific people. Marketers use MAIDs to improve customer experiences by targeting audiences, usage tracking, and mobile behavioral tracking.

Like cookies, they connect activity back to a real person. And because they're tied to an individual device, MAIDs can be an input for FullContact's Identity Resolution to access the whole person.

INDIVIDUAL DATA

Age, Gender, Occupation...

LIFESTYLES

Hobbies, Interests...

FINANCIAL

Wealth, Income, Credit...

HOUSEHOLD

Children, Home Type...

LOCATIONS

Neighborhood

COHORTS

Millennials, Senior Citizens...



EMAIL ADDRESSES

gina.smith@gmail.com gina.sanchez@yahoo.com gina@work.com

PHONE NUMBERS

(303) 555-3882 (212<u>)</u> 555-23<u>1</u>9

HOME AND WORK ADDRESSES

214 Blake Street, Denver, CO 80204 175 Corporate Blvd., Denver, CO 80202

ADID

cdda802e-fb9c-47ad-0794d394c912

IDFA

EL7583XD-A637-48BC-B806-42ECB2B06

SOCIAL HANDLES

linkedin.com/in/gina.sanchez @ginasmith29

SOCIAL AFFINITY

Brands, Interests, Sports, Media...

AUTO

Type, Model, Year...

PURCHASES

Beauty, Health, Electronics...

SHOPPING HABITS

Catalog, Mail, Online...

TRAVEL

Loyalty, Luxury...

PROFESSIONAL

Occupation, Title, Photos...



There are Endless Use Cases when Leveraging MAIDs



Amplify Your Media From Channel to Channel

If you have a postal mailing list, name & address, or email opt-in file of engaged prospects and customers, and you'd like to advertise to them through multiple channels, we can amplify your media reach and results. We provide you with additional identifiers, MAIDs and beyond, for you to activate on any platform.



Personalize the Customer Experience

If customers use their email to sign up for your monthly newsletter, you can enrich with MAIDs (as well as additional attributes) to personalize your mobile messaging and segment your marketing campaigns to increase conversions and improve your customer experience.



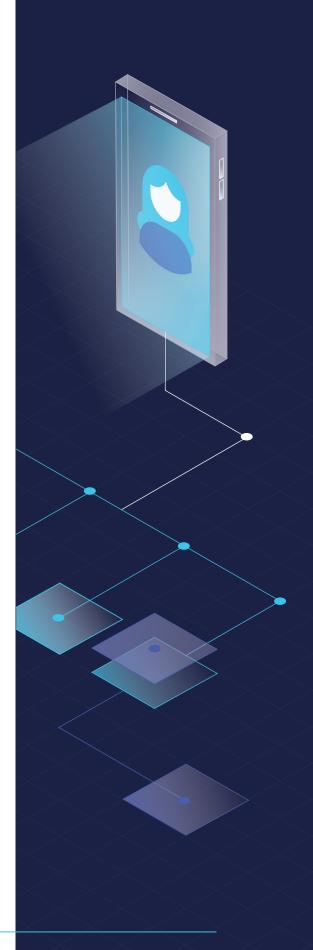
Suppression

As you advertise to potential prospects, you don't want your already profitable customers seeing that same messaging. We can provide the MAIDs of your favorite customers to suppress advertising, avoiding inappropriate messaging and creating a consistent and highly-tailored brand experience.



Consolidate and Connect

When you collect MAIDs, we can help you connect and consolidate the customer data from your CRM, allowing you to speak to your customers in an omnichannel fashion to streamline and improve your customer engagements.



Confused About the Difference Between MAIDs and Cookies?

It's not one-to-one, but you can think of a MAID like a cookie for a mobile device. As third-party cookies are in decline, they're ever-changing, and lack of specificity, MAIDs are a better alternative.

	Cookie	MAID	
Average Lifespan	7 days	7-8 months	
In-App Advertising	No	Yes	
Continuous Sync Required?	Yes	No	
Set By	Websites, Publishers, Ad Networks, and Users	Operating System	
Tracking Level	Browser	Individual	

So what does the table above actually mean? Cookies are set by websites, publishers, and ad networks that need to continuously sync with DSPs and DMPs to triangulate an individual. Adding to the sync requirements, the lifespan of cookies is an average of 7 days. Since MAIDs are set by the operating system (not the browser), they're common across all application publishers. So there's no need to perform a sync, which can slow down identifying your customers and data collection. On top of that, the lifespan of a MAID is 7-8 months on average, keeping a persistent ID across and within a device.

Because MAIDs are tied to individual devices and cookies are tied to browsers, cookies are more likely to have inaccurate or misrepresented data. Being connected to a specific device also means that you have the ability to enrich MAIDs with additional insights, allowing you to segment and drive more personalized mobile ad campaigns. Not only are cookies unable to be enriched, but they also can't track mobile in-app usage, which is where consumers spend the majority of their time when using a device.

FullContact's Unparalleled Scale Person-Centered Graph™

50BN Identity Fragments	1BN+ People Profiles (275MM + U.S. Adults)	70K+ Affinities	223BN+ U.S. Data Points	500+ Multi-Dimensional Attributes
1BN+ API Requests per Month	25MM+ Real-time Updates per Day	600MM Social Profiles	750+ Platform Customers	90MM+ Professional Profiles

FullContact

Connecting data. Consolidating identities. Applying insights. Amplifying media.

We provide person-centered identity resolution to improve your customer interactions with simple, real-time API integration.

If you're interested in learning more about FullContact's MAIDs capabilities, including MAIDs as a lookup input and our MAIDs Insight Bundle, you can talk to an expert at fullcontact.com/contact.